Looking for a new challenge? At Centre for Dentistry we believe we offer the most exciting opportunity for a dentist available today.

Working in partnership with Saunders Inc we’ve launched a completely new business model where you can own your very own practice in the heart of a busy Saunders Inc. superstore. With hundreds of thousands of potential patients passing your practice on a daily basis you will be in the best place possible to attract new patients and become a valuable part of our community.

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The London Smile Clinic goes Inconf orm® to Boost Growth

Exclusive Invite-Only Event

Dr Prithi Bhagal was one of a select group of orthodontists invited by Inconf orm® to an exclusive invite-only trip to the company’s lab in the United States. The lab trip included a tour of the lab in technology laboratory in Germany. The elite group were flown to Bad Essen on 15th November 2012.

They took a tour of the facilities, met the technicians and were the first to see the company’s very latest development systems first-hand. The lab trip was an exclusive invite-only event included talks from key opinion leaders from Germany and the UK. “The lab is a haven of language orthodontists” says Dr Bhagal, Specialist Orthodontist at the London Smile Clinic. "so we can amongst the first in the world to be using these systems.

“Together with learning the latest cutting edge techniques, there are huge benefits for our patients directly to our practice”.

For more information, please contact 020 7255 2559 or visit www.londonsmile.co.uk – refer your patients will be glad you did.

Dr Paulo Molino to Speak at The Dentistry Show 2013

The Dentistry Show 2013 promises to be a highlight of the year, with over 300 exhibitors and more than 10 top speakers presenting lectures, hands-on workshops and live demonstrations with up to 40 hours of free CPD available.

Dr Paulo Molino will be giving a lecture about the Air-2™ system as part of the “Artistic Dentistry” conference in 2013. “The technique isn’t subject to the same limitations as is bone grafting for traditional implants, and the All-on-4™ is consequently more cost-effective with a shorter treatment time, and it is the preferred choice every time. The customer service is great; our rep Denis is always available to answer any questions and he knows exactly what we need.”

For information on the full range of Kemdent disinfectants, ChairSafe, PracticeSafe, PracticeSafe Soak and InstrumentSafe visit the Kemdent website or contact 0800 294 4700.

The modern solution to endodontic clutter

Modern root canal therapy is a technically demanding procedure requiring ultra-sonics, electronic apex locators, electronic apex locators, electronic apex locators and incorporating the latest technologies, endodontic apparatus, plus built-in air compressors, suction and a closed water supply from just one standard electrical outlet. They are quick to accommodate either left- or right-handed individuals. The sophisticated design would complement any dental surgery and is easy to clean. A new set won’t go by without a patient commenting on how ‘space age’ my surgery appears,” he says.

Having owned an ASI cart for three years without fault, Simon is supportive of the range and the service he received when ordering it from Clark Dental.

For more information call Clark Dental on 01260 733 140, e-mail info@clarkdental.co.uk or visit www.clarkdental.co.uk.

Practica Scaling with Dental Sky’s Tri-Scaler

The new high quality R&S Tri-Scaler Compact from Dental Sky is surprisingly economically priced.

With a detachable, autoclavable 65mm long tip, the high performance, low turbulence Tri-Scaler Compact is available with three options – scaling, periodontal and endodontic. The Tri-Scaler Compact is built to last up to 100,000 cycles before it requires a press of a button. This unique piece of equipment is very simple to operate and incorporates a power function switch for complete flexibility. Few tips are included with the Tri-Scaler Compact.

The larger Tri-Scaler Aqua benefits from the same features as the Compact with the added benefit of a built-in water reservoir allowing you to add other clinical solutions, such as saline etc. making the unit very flexible in its applications. With 5 scaler tips included the Tri-Scaler Aqua represents excellent value for money.

For further details or to place your order please contact Dental Sky directly on 0800 294 4700.

Medical emergencies – are you prepared?

Medical emergencies can happen at any time. That’s why it’s essential your staff is up to date on the latest procedures for emergency situations, so they can react swiftly and effectively to any foreseeable occurrence.

At dBg we have over 20 years’ experience working closely with dental practices, providing bespoke training solutions that are both informative and engaging.

Our foreseeable medical emergency course includes:

- In-house practice specific training.
- Practical CPR demonstrations on resuscitation manikins.
- Hands-on practical session for all the including the use and application of external defibrillation equipment to build confidence.
- Bespoke Emergency Protocol.
- Advice and recommendation on your existing emergency practice response kit and the treatments you provide with a demonstration of our unique 'track & trace' emergency drugs system with tamperproof seal.

For more information call dBg on 01196 861 950, Or visit www.dbg.co.uk

The Castelli Skema 6 – Comfort and easy repositioning guaranteed

Built with technical precision and incorporating the latest in dental technology, the Skema 6 expands on the quality and attention to detail that Castelli has become renowned for throughout the entire Skema range.

Available in the UK from six regionally based Sales & Service centres, the Skema 6 is a completely modern and ergonomic dental experience that provides maximum comfort and ease-of-use. The Skema 6 boasts Memory Foam Upholstery, Integrated Apex Locators, and Surgical Implant Motor with peristaltic pump with irrigation set for 2 instruments, Surgical Bone Scavenging interchangeable with Peutz Spara Scler at the even with Wireless Foot Control.

With our commitment to quality and reliability we can offer up to a 4 year warranty, which includes all parts required for the annual preventative maintenance service

For more information, please call 0800 9338 155, or visit www.castellini.com

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New Dental Product wins Highly recommended in 2 categories

After being shortlisted at the UK’s most prestigious Packaging Awards at the London Park Lane Hilton on Wednesday 14th November, top dental product vendor, WhiteWash Laboratories new Virofex product was Highly Recommended in two categories, Best New Concept and also Innovation of the Year. Judges comments in the winnners brochure included “ingenious” and “brilliant”. Virofex is a high level alcohol free disinfectant, supplied in pre-dosed cartridges which are then mixed with tap water by a relaxer trigger in the trigger spray bottle. This reduces packaging by 75% and replaces bulk storage of disinfectant chemicals. The Virofex cartridge dispenser is mounted onto a wall or table top with supplied adhesive tabs so eliminates the need for large 5 LITRE containers in the surgery or store room. The dispenser is also coated with a silver ion solution to remove bacteria such as MRSA from either hands or gloves. The mixed solution can be used in conjunction with micro-fine lint free soaping cloths or directly onto the medical device, it can be used on all surfaces, even acrylics and metals. Virofex is available in the UK from Dental Directory.

See www.virofex.com for more information on the awards and www.virofex.com for more information on the product.

Build Wealth

The Dentistry Show 2013 With Lansdell & Rose at Stand D51

While attending The Dentistry Show 2013 don’t forget to visit the Lansdell & Rose stand (D51) and discover the tax savings and advice you could make the specialist business accountants have in their understanding of dental’s financial needs. With intelligent tax management, Lansdell & Rose are dedicated to seeking out sustainability. Independent tax solutions that maximise their clients’ profits. Talk to the accountants from 1st – 3rd March 2013 at The Dentistry Show, D51, which is being held in Earls Court, London. The friendly and professional team provide strategic thinking and meticulous attention to detail to alleviate the pressures of running a practice. Offering private dental, NHS contracts or any other type of practice you can choose from a variety of full-time, part-time or modular training programmes. They also have flexibility in terms of format: live or on-line, distance learning or online education. Offering hands-on clinical and laboratory sessions using cutting-edge facilities, in addition to experienced tutors and accompanied group leaders, delegates – and their patients – will experience the benefits in the practice environment. Further details of programmes available can be accessed from www.lansdellrose.co.uk and www.dentistdirectory.co.uk.

Contact Lansdell & Rose – it’s the easy way to minimise your tax costs and build wealth. Visit www.lansdellrose.co.uk or call Lansdell & Rose on 020 7376 9933.

Get ahead with a project manager says Roger Guillidge

Dentists who are building their own new practice should always use an independent project manager says Roger Guillidge of Roger Guillidge Design.

“It is possible to project manage a practice yourself and do it yourself, but you get a lot more from using project managers. A project manager will help you keep to times and to costs, help you get the best deal, quality work and design. They will ensure that projects are delivered on time and within budget, they will resolve any problems that arise and improve the quality of work. They are also better at seeing the bigger picture. The project manager will know what to look for, will know who to speak to and where to get funding. You will not have to do all the legwork yourself.”

Roger Guillidge Design is a specialist design and project management consultancy specialising in the dental sector Call 0121 794442 for more details or visit www.rogerguilliggedesign.com

Sidron Dental Systems

Over 20 years experience with Stroma specialist

With over 10 years experience of working exclusively in private dental practices with Stroma, to promote the worlds premier brand of high tech dental equipment and support their customers 24 hours a day, 52 weeks a year you buy Stroma Equipment from Sidron Dental Systems you not only get the best price and advice in Special Offers, but you also get access to the best sales support in the UK.

So if you are re-equipping your buy your Stroma Equipment from Sidron Dental Systems, the UK’s only Specialist Supplier of Siemens/Tonara equipment

Stroma Specialists, Sidron Dental Systems offer the choice from the complete range of Stromatooth systems, from Stromatooth 1000 2D and Stromatooth XMax 3D digital panoramic machines, their extensive range of Stromatooth handpieces, and auxilary items including Stromatooth, SDRID and DACVIFRсталинisation units.

Whenever possible client requests are invited to visit The Courtyard, Sidron’s state-of-the-art training and showroom facility in Chertsey, where they will be able to see the complete product range in action. They will then be able to identify the best solution for their individual needs. For further information call Sidron Dental Systems on 01932 560901 or email jake@sidron.co.uk.

Virofex – Perfection in Global Disinfection

Virofex is the comprehensive and versatile disinfectant, which doesn’t harbour the complications associated with alcohol-based solutions.

Virofex cleans and disinfects to the highest levels. It’s effective and on a wide range of surgery surfaces, from glass and metals, to plastics including plexiglass, chair upholstery and removable and non-removable parts on medical devices.

Virofex comes in small cartridges which ensures:

• No staff contact with chemicals
• No spills and no waste
• The correct amount will always be used
• It is easy and quick for the whole team to use

The Virofex cartridge is simply inserted into the neck of a Virofex bottle, which is filled with 500ml of tap water. The bottle then needs a gentle shake to activate the disinfectant, which then stops active for up to 12 month. Available from The Dental Directory, Virofex is a powerful and thorough disinfectant according to NHSA, HIV 1&2, Salmonella Typhimurium and Clostridium Difficile amongst many other viruses, bacteria and spores that your practice may bear. For more information, contact The Dental Directory on 020 8351 568, or visit www.dentistdirectory.co.uk.

9000 3D Extraoral Imaging System from Carestream Dental

“It’s crucial to what we do” says Alastair McAllister, the Clinical Director for Campbell and Partners Specialist Practice in Nottingham and he has used the 9000 3D extraoral imaging system from Carestream Dental for almost three years.

“It’s been an amazing addition to our practice kit, we just couldn’t work without it now”, says Mr Campbell. “It’s crucial to how we do our work on a day to day basis. It’s allowed us to visualise planning of implant cases in a way that we were never able to see before – and to have it at our fingertips in the practice, rather than in our head. RPA Dental’s advice and guidance enabled us to create a state-of-the-art practice. I cannot recommend them enough for the way in which they have handled the project, delivered on time and their continuing involvement following completion.”

For more information call Taxon UK on 0870 752 1121 or visit the Taxon website www.taxon.com. For RPA Dental on 0800 939775, or visit www.rpadental.co.uk

Carsonent and 84 Practice Management Software

“Carsonent is an excellent solution” says Chris Barrow at BHR “Business coaching has got us going!”

Chris Barrow at BHR is one of the directors of Guiseppe Dental, a general dental practice based in Knutsford, Cheshire, and a client of business coach Chris Barrow.

“Like his wines, I know he calls a spade a spade and tells it like it is”. Chris Barrow says Alastair “I thought he’d be the best coach for us, we have worked with several.”

“Business coaching has got us going! We have already made quite a few changes and we’re still working on more. In fact, Chris has given us enough pointers to work on for another year or more!”

“I think the majority of dentists of my age, in their 50’s, probably haven’t got much of a business head on them because we were never taught much of that side of things. In the current climate it’s much more necessary to treat it as a business, to have a business plan, and to have a business plan by the end of the year.”

For more information about Chris Barrow at BHR please call 0161 820 5465 or email Chris Barrow at chrisb@bhr.co.uk.